

Strategic Exit Advisors (SEA) Plays Lead Advisory Role in Successful Acquisition of B&H Consulting Services, Inc. by Voisin Consulting Life Sciences

*Pharmaceutical-industry merger and acquisition advisory firm is instrumental
in formation of one of the world's largest independent life sciences consulting groups*

Philadelphia, PA – October 15, 2015 – Strategic Exit Advisors (SEA) today announced that its client, B&H Consulting Services, Inc. of Somerville, NJ – a leading regulatory consulting firm serving pharma and biotech companies – has been acquired by Voisin Consulting Life Sciences (VCLS). VCLS, headquartered in Paris, France, is a leading global healthcare product development consultancy. SEA acted as the exclusive financial advisor to B&H.

The transaction forms one of the largest independent consulting groups delivering high-end regulatory services to support interactions with the U.S. Food and Drug Administration, the European Medicines Agency, and other global health authorities.

“We were very pleased with SEA’s extremely thorough process that ultimately identified a strong partner offering synergistic, strategic benefits for our business,” said Helen Ribbans, founder and president of B&H. “I could not be happier with SEA’s guidance, as well as the final outcome. Their assistance in defining and articulating our value proposition to a highly targeted audience of prospective buyers, both domestically and internationally, generated multiple worthwhile offers for us to evaluate.”

Ensuring the best fit for B&H customers and employees was of paramount concern in the final decision, according to Ribbans. “We are excited by our new opportunities to expand the depth and breadth of services we can offer to clients coping with regulatory requirements across diverse therapeutic areas in the global healthcare environment,” she explained.

"The demand for U.S. regulatory strategy and operations is very high, and this acquisition helps us accelerate the growth of our existing U.S. teams," said VCLS Founder and CEO Emmanuelle M. Voisin, Ph.D. "Helen and her team possess outstanding expertise, credibility in the industry, and strategic vision that make them an ideal addition to the VCLS family." The combined resource now includes more than 100 regulatory science professionals located across the United States, Europe, and South-East Asia.

About Strategic Exit Advisors

Strategic Exit Advisors (SEA) is a premier Merger and Acquisition advisory firm located outside of Philadelphia, PA. Since 1998, the principals of SEA have advised owners of privately held businesses on how to prepare for and execute the successful sale of their businesses, primarily in business-to-business and pharmaceutical markets. For more information, visit www.se-adv.com or call 215- 489-8881.